



Newsletter

August/September, 2011

A message from Hein

At last we are seeing results from our consistent and intensive sales and marketing campaign conducted over the last two years. It is heartening to see all the construction activity taking place on site.

We have now finalized the design of the Facilities Centre which includes the clubhouse, administrative offices, assisted living and frail care. The design process has taken more time than initially anticipated but I do believe that it was time well spent. We decided to appoint an interior designer to assist with the design of the flow and layout of the clubhouse and other facilities, and this has culminated in a design that is functional and where space has been optimally utilized. The laminated plans are available at the sales office for inspection.

In terms of this plan it is proposed that the following facilities will be made available for use by residents: restaurant, lounge, coffee bar, library, ladies bar, reception with offices, nail-bar, salon, boardroom and gym/activity centre.

We are very excited with the final product and will start the process of obtaining cost estimates, as well as a proposed building schedule, as soon as possible. We will keep you informed as to the anticipated programme.

A note from Bev and Joan

Jessie Close at the Manor has appeared almost out of nowhere with homes 38, 39 and 40 all being completed, leaving only 37 as a shell, patiently waiting for someone to buy this lovely D4 home. All that 37 needs are the internal finishes which will be selected by the new owners, giving their home a personal touch. This is the last home on offer in Phase 1, and as the garage has been extended by 2 metres, it most certainly is one of a kind.



Jessie Close



Frederick Close

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John and Jeannette Cruickshank, who have relocated from Umhlanga, are ecstatic that their move to number 39 has finally taken place. For the past four months they have been 'squatting' with family in Cape Town and we welcome them finally as residents of the Manor. Bob Liddle from Pretoria, took transfer of his home, number 40, this month, but will not be joining us just yet. We welcome you, Bob, and look forward to meeting you when you make the move some time in the future. Somerset West locals, SX and Elma Hanekom, made the big move to 46 on 21st September so they are really in the thick of it. We welcome you to the Manor and hope that you will soon be able to relax and enjoy your new home. Eliza van der Westhuizen, also a Somerset West local, is moving in to 38 and we look forward to her completing the move later this month. We grow bigger every day...

Phase 2 has now become the building zone, with 5 homes currently under construction and a few more ready to go. Sales have really been going well this month with two more cottages and three houses sold. There are also several 'reserves' for clients who need a little more time to make their final decision. The problem of selling existing homes in order to finance the purchase of a home at the Manor remains the biggest stumbling block for our prospective buyers. The excitement of that phone call when we are told that a home has been sold is unbelievable – it is as if the client has just won the Lotto! We would love to receive more of these calls, but where the sale of a home is proving to be the stumbling block to your decision, we wish you success and a satisfactory conclusion.

The Coca-Cola Dome in Gauteng has a Retirement Expo running from the 28th to 30th October, 2011 and I will be representing Helderberg Manor Retirement Village at this event. I have attached an Expo information letter plus a newsletter which refers to **REFIRING** instead of 'retiring' and I really feel this is the attitude of the majority of our clients as they prepare for a new adventure. Once the decision has been made to scale down and dispose of everything they have been hanging on to for so long, including the big home with maintenance problems etc, the lock-up-and-go home with high security gives them a completely new outlook on their future. It is time to draw up that BUCKET LIST and slowly but surely tackle each of the items, ticking them off one by one!

As I have been given a number of "2 for the price of 1" entrance tickets for the Expo, please let me know if you will be able to visit me there so that I can forward one of the half price tickets to you.

BEV TARLING

HELDERBERG MANOR RETIREMENT VILLAGE

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